

**Southeast Asia Commercial Joint Stock Bank**

Consolidated Financial Statements  
Quarter IV of 2021



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**CONSOLIDATED BALANCE SHEET**

As at 31 December 2021

Unit: VND million

NO.	ITEMS	Notes	31/12/2021	31/12/2020
<b>A.</b>	<b>ASSETS</b>			
<b>I.</b>	<b>Cash and gold</b>	<b>V.1</b>	<b>1,076,028</b>	<b>1,012,228</b>
<b>II.</b>	<b>Balances with the State Bank of Vietnam ("SBV")</b>	<b>V.2</b>	<b>4,799,360</b>	<b>3,374,359</b>
<b>III.</b>	<b>Balances with and loans to other credit institutions ("CIs")</b>	<b>V.3</b>	<b>42,590,477</b>	<b>25,741,179</b>
1.	Balances with other CIs		35,233,492	25,641,179
2.	Loans to other CIs		7,356,985	100,000
<b>IV.</b>	<b>Securities held-for-trading</b>	<b>V.4</b>	<b>13,082,630</b>	<b>2,693,849</b>
1.	Securities held-for-trading		13,094,009	2,705,920
2.	Allowance for securities held-for-trading		(11,379)	(12,071)
<b>V.</b>	<b>Derivatives and other financial assets</b>	<b>V.5</b>	<b>-</b>	<b>144,604</b>
<b>VI.</b>	<b>Loans and advances to customers</b>		<b>125,806,542</b>	<b>107,760,914</b>
1.	Loans and advances to customers	<b>V.6</b>	127,588,159	108,869,236
2.	Allowance for loans and advances to customers	<b>V.7</b>	(1,781,618)	(1,108,322)
<b>VII.</b>	<b>Investment securities</b>	<b>V.8</b>	<b>16,819,782</b>	<b>32,180,304</b>
1.	Available-for-sale securities		16,199,886	31,901,137
2.	Held-to-maturity securities		663,222	319,364
3.	Allowance for investment securities		(43,326)	(40,197)
<b>VIII.</b>	<b>Long-term investments</b>	<b>V.9</b>	<b>85,091</b>	<b>102,912</b>
1.	Other long-term investments		86,534	131,666
2.	Allowance for diminution in value of long-term investments		(1,443)	(28,754)
<b>IX.</b>	<b>Fixed assets</b>		<b>882,503</b>	<b>862,487</b>
1.	Tangible fixed assets	<b>V.10</b>	286,268	283,496
	- Cost		678,972	739,271
	- Accumulated depreciation		(392,704)	(455,775)
2.	Intangible fixed assets	<b>V.11</b>	596,235	578,991
	- Cost		760,635	741,512
	- Accumulated amortization		(164,400)	(162,521)
<b>X.</b>	<b>Investment property</b>	<b>V.12</b>	<b>65,564</b>	<b>240,934</b>
	- Cost		70,809	249,060
	- Accumulated depreciation		(5,244)	(8,126)
<b>XI.</b>	<b>Other assets</b>	<b>V.13</b>	<b>6,455,538</b>	<b>6,093,518</b>
1.	Receivables		1,991,841	1,282,827
2.	Accrued interest and fee receivables		1,679,591	2,598,213
3.	Other assets		2,825,200	2,247,143
	- In which: Goodwill	<b>V.14</b>	480,637	551,843
4.	Allowance for other assets		(41,094)	(34,665)
<b>TOTAL ASSETS</b>			<b>211,663,515</b>	<b>180,207,288</b>

**CONSOLIDATED BALANCE SHEET (continued)**

As at 31 December 2021

Unit: VND million

NO.	ITEMS	Notes	31/12/2021	31/12/2020
<b>B.</b>	<b>LIABILITIES AND OWNERS' EQUITY</b>			
<b>I.</b>	<b>Amounts due to the Government and the SBV</b>	<b>V.15</b>	<b>2,172,763</b>	<b>205,702</b>
<b>II.</b>	<b>Deposits and borrowings from other CIs</b>	<b>V.16</b>	<b>58,365,998</b>	<b>42,516,673</b>
1.	Deposits from other CIs		35,552,732	25,388,472
2.	Borrowings from other CIs		22,813,266	17,128,201
<b>III.</b>	<b>Deposits from customers</b>	<b>V.17</b>	<b>109,784,637</b>	<b>113,276,597</b>
<b>IV.</b>	<b>Derivative financial instruments and other financial liabilities</b>	<b>V.5</b>	<b>47,804</b>	<b>-</b>
<b>V.</b>	<b>Other borrowed and entrusted funds</b>		<b>1,020</b>	<b>1,020</b>
<b>VI.</b>	<b>Valuable papers issued</b>	<b>V.18</b>	<b>19,053,200</b>	<b>7,064,740</b>
<b>VII.</b>	<b>Other liabilities</b>	<b>V.19</b>	<b>3,574,829</b>	<b>3,472,178</b>
1.	Accrued interest and fee payables		2,947,979	3,065,150
2.	Other liabilities		626,850	407,028
<b>TOTAL LIABILITIES</b>			<b>193,000,251</b>	<b>166,536,910</b>
<b>VIII.</b>	<b>Owners' equity</b>	<b>V.20</b>	<b>18,663,264</b>	<b>13,670,378</b>
1.	Capital		15,595,507	12,087,442
	- Charter capital		14,784,884	12,087,442
	- Share premium		810,623	-
2.	Reserves		855,641	456,110
3.	Retained earnings		2,212,116	1,126,826
<b>TOTAL LIABILITIES AND OWNERS' EQUITY</b>			<b>211,663,515</b>	<b>180,207,288</b>

NO.	OFF-BALANCE SHEET ITEMS	Notes	31/12/2021	31/12/2020
1.	Foreign exchange commitments			
	Foreign currency purchase commitments		1,430,311	541,303
	Foreign currency sale commitments		625,751	447,726
	Currency swaps - Purchase commitments		47,849,800	30,139,120
	Currency swaps - Sale commitments		44,526,580	23,652,400
2.	Letters of credit		1,782,559	657,643
3.	Interest rate swaps		8,089,470	9,805,803
4.	Other guarantees (payment guarantee, performance guarantee, tender guarantee)		4,228,007	2,567,945

Preparer

Chief Accountant

Deputy General Director

Nghiêm Thị Thu Nga

Nguyễn Thị Hoài Phương

Nguyễn Thị Thu Hương





# CONSOLIDATED INCOME STATEMENT

Quarter IV of 2021

Unit: VND million

NO.	ITEMS	Notes	Quarter IV		Accumulated from the beginning of the year to the end of this quarter	
			Current year	Prior year	Current year	Prior year
1.	Interest and similar income	V.21	2,899,206	2,788,753	11,804,488	10,695,780
2.	Interest and similar expenses	V.22	1,561,858	1,812,109	6,618,395	7,634,064
<b>I.</b>	<b>Net interest income</b>		<b>1,337,348</b>	<b>976,644</b>	<b>5,186,093</b>	<b>3,061,716</b>
3.	Fee and commission income		393,196	139,356	1,519,119	522,679
4.	Fee and commission expenses		59,626	72,245	373,232	166,481
<b>II.</b>	<b>Net fee and commission income</b>	<b>V.23</b>	<b>333,570</b>	<b>67,111</b>	<b>1,145,887</b>	<b>356,198</b>
<b>III.</b>	<b>Net gain from trading of foreign currencies</b>	<b>V.24</b>	<b>39,404</b>	<b>25,981</b>	<b>148,886</b>	<b>74,729</b>
<b>IV.</b>	<b>Net gain from securities held for trading</b>	<b>V.25</b>	<b>16,142</b>	<b>115,246</b>	<b>58,462</b>	<b>166,774</b>
<b>V.</b>	<b>Net gain from investment securities</b>	<b>V.26</b>	<b>123,453</b>	<b>15,647</b>	<b>306,197</b>	<b>171,671</b>
5.	Other income		119,315	322,752	437,554	1,152,398
6.	Other expenses		84,689	123,228	257,040	404,105
<b>VI.</b>	<b>Net other income</b>	<b>V.27</b>	<b>34,626</b>	<b>199,524</b>	<b>180,514</b>	<b>748,293</b>
<b>VII.</b>	<b>Income from capital contribution, share purchase</b>	<b>V.28</b>	<b>2,818</b>	<b>(400)</b>	<b>9,751</b>	<b>4,306</b>
<b>VIII.</b>	<b>Operating expenses</b>	<b>V.29</b>	<b>709,312</b>	<b>590,382</b>	<b>2,529,414</b>	<b>2,177,375</b>
<b>IX.</b>	<b>Net operating profit before allowance expenses for credit losses</b>		<b>1,178,049</b>	<b>809,371</b>	<b>4,506,376</b>	<b>2,406,312</b>
<b>X.</b>	<b>Allowance expenses for credit losses</b>		<b>439,846</b>	<b>211,771</b>	<b>1,237,838</b>	<b>677,376</b>
<b>XI.</b>	<b>Profit before tax</b>		<b>738,203</b>	<b>597,600</b>	<b>3,268,538</b>	<b>1,728,936</b>
7.	Income tax expenses - current		146,717	124,493	662,020	368,471
<b>XII.</b>	<b>Income tax expense</b>		<b>146,717</b>	<b>124,493</b>	<b>662,020</b>	<b>368,471</b>
<b>XIII.</b>	<b>Net profit after tax</b>		<b>591,486</b>	<b>473,107</b>	<b>2,606,518</b>	<b>1,360,465</b>

Preparer

Chief Accountant

Deputy General Director

Nghiêm Thị Thu Nga

Nguyễn Thị Hoài Phương

Nguyễn Thị Thu Hương

**CONSOLIDATED CASH FLOW STATEMENT**

*Quarter IV of 2021*  
(direct method)

*Unit: VND million*

<b>NO. ITEMS</b>	<b>From 01/01/2021 to 31/12/2021</b>	<b>From 01/01/2020 to 31/12/2020</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
01. Interest and similar income received	12,723,110	11,477,843
02. Interest and similar expenses paid	(6,735,566)	(7,588,326)
03. Net fees and commission income received	1,145,264	355,953
04. Net receipts from trading activities (foreign currencies, gold and securities)	515,983	384,546
05. Other income	107,111	722,095
06. Proceeds from bad debts previously written off	102,746	43,904
07. Payments for salary and operating expenses	(2,474,267)	(2,099,735)
08. Corporate income tax paid during the period	(568,039)	(361,787)
<b>Cash flows from operating activities before changes in operating assets and liabilities</b>	<b>4,816,342</b>	<b>2,934,493</b>
<b><i>Changes in operating assets</i></b>	<b><i>(22,685,069)</i></b>	<b><i>(22,826,541)</i></b>
09. Changes in balances with and loans to other credit institutions	(7,256,985)	1,164,679
10. Changes in securities held-for-trading	4,969,304	(12,929,439)
11. Changes in derivatives and other financial assets	192,408	(111,187)
12. Changes in loans and advances to customers	(18,718,923)	(10,255,397)
13. Utilisation of allowance for credit losses	(564,542)	(698,532)
14. Changes in other operating assets	(1,306,331)	3,335
<b><i>Changes in operating liabilities</i></b>	<b><i>26,438,732</i></b>	<b><i>20,012,042</i></b>
15. Changes in amounts due to the Government and the SBV	1,967,061	(32,890)
16. Changes in deposits and borrowings from other credit institutions	15,849,325	11,047,022
17. Changes in deposits from customers	(3,491,960)	17,549,279
18. Changes in valuable papers issued	11,988,460	(8,614,440)
19. Changes in other operating liabilities	125,846	63,071
<b>I. Net cash flows from operating activities</b>	<b>8,570,005</b>	<b>119,994</b>

**CONSOLIDATED CASH FLOW STATEMENT (continued)**

Quarter IV of 2021

(direct method)

Unit: VND million

NO. ITEMS	From 01/01/2021 to 31/12/2021	From 01/01/2020 to 31/12/2020
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
01. Purchase of fixed assets	(114,013)	(177,467)
02. Proceeds from sales, disposal of fixed assets	-	491
03. Purchase of investment property	(7,139)	(4,864)
04. Proceeds from sales, disposals of investment property	182,023	4,344
05. Receipts from investments in other entities	40,905	17,082
07. Dividends and profit received from long-term investment	3,710	4,306
<b>II. Net cash flows form investing activities</b>	<b>105,486</b>	<b>(156,108)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
01. Increase in share capital from issuing stocks	2,405,623	1,406,782
<b>III. Net cash flows from financing activities</b>	<b>2,405,623</b>	<b>1,406,782</b>
<b>IV. Net cash flows during the period</b>	<b>11,081,114</b>	<b>1,370,668</b>
<b>V. Cash and cash equivalents at the beginning of the period</b>	<b>30,027,766</b>	<b>28,657,098</b>
<b>VI. Cash and cash equivalents at the end of the period</b>	<b>41,108,880</b>	<b>30,027,766</b>

Preparer



Nghiem Thi Thu Nga

Chief Accountant



Nguyen Thi Hoai Phuong

Deputy General Director



Nguyen Thi Thu Huong



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

*As at 31 December 2021*

**I. Corporate Information**

**Banking Operation  
Licence No.**

0051/QĐ/NH-GP 25 March 1994

The Banking Operation Licence was issued by the State Bank of Vietnam and is valid for 99 years from the date of the Banking Operation Licence. The Banking Operation Licence have been amended several times, the most recent of which is under Decision 2078/QĐ-NHNN dated 24/12/2021 of the State Bank of Vietnam.

**Business Registration**

**Certificate No.**

0200253985 14 January 2005

Business Registration Certificate has been amended several times, the most recent of which is the 33<sup>st</sup> amendment dated 05 January 2022 issued by Hanoi Department of Planning and Investment.

**Board of Directors**

Mr. Le Van Tan	Chairman
Ms. Nguyen Thi Nga	Standing Vice Chairman
Ms. Le Thu Thuy	Vice Chairman
Ms. Khuc Thi Quynh Lam	Vice Chairman
Mr. Hoang Minh Tan	Member
Mr. Bui Trung Kien	Member
Ms. Ngo Thi Nhai	Independent Member
Mr. Faussier Loic Michel Marc	Independent Member

*(appointed on 23<sup>th</sup> Apr 2021)*

**Board of Management**

Ms. Le Thu Thuy	General Director
Mr. Le Quoc Long	Standing Deputy General Director
Ms. Nguyen Thi Thu Huong	Deputy General Director
Mr. Nguyen Tuan Cuong	Deputy General Director
Mr. Vu Dinh Khoan	Deputy General Director
Mr. Nguyen Ngoc Quynh	Deputy General Director
Ms. Tran Thi Thanh Thuy	Deputy General Director
Mr. Hoang Manh Phu	Deputy General Director
Ms. Dang Thu Trang	Deputy General Director
Mr. Vo Long Nhi	Deputy General Director

*(appointed on 16<sup>th</sup> Nov 2021)*

**Legal Representative**

Mr. Le Van Tan Chairman

**Registered office**

No. 198 Tran Quang Khai, Ly Thai To Ward, Hoan Kiem District, Hanoi, Vietnam



## **II. Performance characteristics of the credit institutions**

### **1. Establishment and operation**

Southeast Asia Commercial Joint Stock Bank ("the Bank") is a commercial joint stock bank incorporated and registered in the Socialist Republic of Vietnam.

The Bank was established pursuant to Banking Operation License No. 0051/QD/GP-NHNN issued by the Governor of the State Bank of Vietnam on 25 March 1994. The operation period according to the Banking Operation Licence is 99 years from 25 March 1994.

The principal activities of the Bank are mobilising and receiving short, medium and long-term deposits from organisations and individuals; lending to organisations and individuals up to the nature and ability of the Bank's capital resources; conducting settlement, cash services and other banking services as approved by the SBV; making capital contributions, purchasing shares, investing in bonds and trading foreign currencies in accordance with the law.

### **2. Charter capital**

As at 31 December 2021, the Bank's charter capital was VND 14,784,884 million (31/12/2020: VND 12,087,442 million).

### **3. Head Office and network**

Beginning on 5 January 2022, the Bank's Head Office is located at No. 198 Tran Quang Khai, Ly Thai To Ward, Hoan Kiem District, Hanoi, Vietnam. As at 31 December 2021, the Bank had one (01) Head Office, one (01) representative office, forty four (44) branches, one hundred and twenty nine (129) transaction offices nationwide and two (02) subsidiaries (31/12/2020: one (01) Head Office, one (01) representative office, forty four (44) branches, one hundred and twenty nine (129) transaction offices nationwide and two (02) subsidiaries).

At the reporting date, the Bank has two (02) subsidiaries as follows:

<b>Company name</b>	<b>Operation License No.</b>	<b>Business sector</b>	<b>% owned by the Bank</b>
SeABank Asset Management Company Limited	0103099985 dated 16 December 2008 issued by Hanoi Planning and Investment Department. The license has gone through several changes, and the latest license was issued on 24 October 2018 by Hanoi Planning and Investment Department.	Debt and asset management	100%
Post and Telecommunication Finance Company Limited	96/GP-NHNN dated 28 September 2018 and amended under Decision 2284/QD-NHNN dated 31 December 2020 of the Governor of the State Bank of Vietnam.	Consumer finance	100%

#### **4. Total number of employees**

As at 31 December 2021, the Bank had 4,972 employees (as at 31 December 2020, the Bank had 4,803 employees).

### **III. Basis of preparation**

#### **1. Basis of preparation**

The consolidated financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for credit institutions stipulated by the State Bank of Vietnam and the relevant statutory requirements applicable to financial reporting.

#### **2. Basis of measurement**

The consolidated financial statements for the year ended 31 December 2021, except for the consolidated cash flow statement, are prepared on the accrual basis using the historical cost basis. The consolidated cash flow statement is prepared using the direct method.

#### **3. Accounting period**

The annual accounting period of the Bank is from 1 January to 31 December.

The quarter IV accounting period of the Bank is from 1 October to 31 December.

#### **4. Accounting currency**

The Bank's accounting currency is Vietnam Dong ("VND"). These consolidated financial statements have been prepared and presented in Vietnam Dong ("VND"), rounded to the nearest million ("VND million").

### **IV. Summary of significant accounting policies**

The following significant accounting policies have been adopted by the Bank in the preparation of these consolidated financial statements.

#### **1. Basis of consolidation**

##### **a) Subsidiaries**

Subsidiaries are entities controlled by the Bank. The financial statements of the subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

##### **b) Transactions eliminated on consolidation**

Intra-group balances, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. The accounting policies of subsidiaries have been also revised when necessary to ensure consistency with the accounting policies applied by the Bank.



**c) Goodwill**

Goodwill arises from the acquisition of subsidiaries, associates and joint ventures. Goodwill is measured at cost less accumulated amortisation. Cost of goodwill represents the excess of the cost of the acquisition over the Bank's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the acquiree.

Goodwill arising from the acquisition of subsidiaries is amortised on a straight-line basis over 10 years. Carrying value of goodwill arising is written down to recoverable amount as management determines that it is not fully recoverable.

**2. Foreign currency**

***Foreign currency transactions***

All transactions are recorded in their original currencies. Monetary items denominated in currencies other than VND are translated into VND at average exchange rate for spot selling and buying (gold is converted at the average selling and buying rate) of the Bank at the end of the last working day of the accounting period if the difference between this rate and the weighted average buying and selling rate of the last working day of the accounting period is less than 1%. If the difference between the average exchange rate for spot selling and buying at the end of the last working day of the accounting period and the weighted average buying and selling rate of the last working day of the accounting period is 1% or more, the Bank shall use the weighted average buying and selling rate of the last working day of the accounting period.

Non-monetary foreign currency assets and liabilities are translated into VND using the exchange rates effective at the dates of the transactions.

Income and expense in foreign currencies are translated into VND using the exchange rates effective at the dates of the transactions.

Foreign exchange differences arising from revaluation of monetary items denominated in foreign currencies as at the end of the accounting period are included in "Foreign exchange differences" under owners' equity. Foreign exchange differences arising from revaluation of monetary items denominated in foreign currencies as at the end of the annual accounting period are recognised in the consolidated income statement.

**3. Cash and cash equivalents**

Cash and cash equivalents include cash on hand, gold on hand, balances with the SBV, government treasury bills and other short-term valuable papers which are eligible for rediscount with the SBV, current accounts and term deposits at other credit institutions with original terms to maturity not exceeding three months and securities with recovery or maturity period not exceeding three months from the acquisition date.

**4. Balances with and loans to other credit institutions**

Balances with other credit institutions, except for current deposits, are deposits at other credit institutions with original terms of not exceeding three months. Loans to other credit institutions are loans with original terms to maturity of less than one year.

Term deposits at and loans to other credit institutions are stated at the amount of outstanding principal less allowance for credit risks.

Credit risk classification of balances with and loans to other credit institutions and allowance thereof is made in accordance with Circular No. 11/2021/TT-NHNN dated 30 July 2021 of the State Bank of Vietnam on classification of assets, level and method of allowance making, and use of allowance against credit risks in banking activities of credit institutions and foreign banks' branches ("Circular 11").

According to Circular 11, the Bank is not required to make general allowance for balances with and loans to other credit institutions.

## **5. Securities held-for-trading and investment securities**

### **a) Classification**

Securities held-for-trading are debt securities which are acquired for trading or reselling purpose within one year in order to gain from price movements and not to take control of the investees.

Investment securities include available-for-sale investment securities and held-to-maturity investment securities. Available-for-sale investment securities are securities which may be held for an indefinite period and sold when advantageous. Held-to-maturity investment securities are securities acquired to earn interest income and the Bank has the intention and ability to hold until maturity. Securities classified as held-to-maturity are neither sold prior to maturity date or nor reclassified into held-for-trading and available-for-sale.

The Bank classifies investment securities at the date of acquisition as available-for-sale investment securities and held-to-maturity investment securities. According to Official Letter No. 2601/NHNN-TCKT dated 14 April 2009 of the SBV, the Bank is allowed to reclassify investment securities for a maximum of one time after initial recognition at the date of acquisition.

### **b) Recognition**

The Bank recognises securities held-for-trading and investment securities on the date that the Bank becomes a party under purchase contracts for these securities (trade date accounting).

### **c) Measurement**

#### ***Debt securities***

For debt securities held-for-trading, the Bank initially records at cost less allowance (if any).

For debt investment securities, the Bank initially records at cost including transaction costs and other directly attributable costs. They are subsequently measured at amortised cost (affected by premium/discount amortisation) less allowance, including allowance for diminution in value of securities and allowance for risk of unlisted bonds. Premium and discounts arising from purchases of debt securities are amortised on a straight-line basis over the period from acquisition date to maturity date.

Allowance for diminution in value of investment securities is determined based on actual market prices. For government bonds, municipal bonds, and debt securities issued by other local credit institutions the actual bond price on the market is the latest trading price at the Stock Exchange within 10 days to the balance sheet date. If there is no transaction within 10 days to the balance sheet date, the Bank will not make allowance for these investments.

For debt securities of enterprises that have neither been listed in the stock market nor registered for



trading in the market of unlisted public companies, the Bank provides allowance for credit risk of such securities in accordance with the accounting policy applicable to loans and advances to customers as described in Note IV(8).

The allowance for diminution in value of securities mentioned above is reversed if their price or their recoverable value subsequently increases after the allowance was recognised. The allowance is reversed only to the extent that the securities' carrying amount does not exceed the carrying amount that has been determined if no allowance had been recognised.

Interest income from debt securities held-for-trading is recognised in the consolidated income statement income upon receipt from the issuer.

#### ***Equity securities***

Equity securities are initially recorded at cost including purchase cost plus other directly attributable costs such as brokerage fees, transaction fees, information fees and bank charges (if any). They are subsequently measured at the lower of book value and the actual market price with the allowance expenses recognised in the consolidated income statement.

#### **d) De-recognition**

The Bank derecognises securities held-for-trading and investment securities when the contractual rights to the cash flows from these securities expired or when the significant risks and rewards of ownership of these securities have been transferred.

### **6. Long-term investments**

#### **a) Other long-term investments**

Other long-term investments are investments in the equity of other companies without having control or significant influence. These long-term investments are initially recognised at cost at the date of acquisition, and subsequently stated at cost less allowance for diminution in the value of investments.

#### **b) Allowance for diminution in value of long-term investments**

Allowance for diminution in value of other long-term investments is made when the invested economic entities suffer losses, except when the loss was anticipated in the initial business plan before the date of investment. Allowance for diminution in value is determined as the total actual contributed capital of parties to the investee less (-) the actual owner's equity multiplied (x) by the Bank's ownership percentage in the investee.

The allowance is reversed if the recoverable amounts are subsequently increased after the allowance was recognised. A allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that has been determined if no allowance had been recognised.

### **7. Loans and advances to customers**

Loans and advances to customers are stated at the amount of the principal outstanding less allowance for loans and advances to customers.

Short-term loans are those with maturity term of not more than 1 year from the loan disbursement date. Medium-term loans are those with maturity term between 1 to 5 years from the loan

disbursement date. Long-term loans are those with maturity term of more than 5 years from the loan disbursement date.

The Bank derecognises loans when the contractual rights to the cash flows from these loans expire or when substantially all the risks and rewards of ownership of these loans have been transferred.

Debt classification and allowance for loans and advances to customers are made in accordance with Circular 11 as described in Note IV(8).

## **8. Debt classification and the rate and method of making allowance for credit losses**

### **a) Debt classification**

Debt classification for the following assets (collectively referred to as "debts"):

- Loans and advances to customers;
- Finance lease;
- Discount, rediscount of valuable papers;
- Factoring;
- Credit card;
- Payment arising from off-balance sheet commitments;
- Purchase and entrustment to purchase of unlisted corporate bonds;
- Entrustment for credit granting;
- Balances with and loans to other credit institutions;
- Purchased debts;
- Purchase and sale of Government bonds on securities market;
- Purchase of promissory notes, bills, certificates of deposits issued by other credit institutions

is stipulated in Article 10 of Circular 11.

### **b) Specific allowance for credit losses**

According to Circular 11, the Bank determines specific allowance for credit risks based on the allowance rates corresponding to debt classification results and the principals balance less the discounted value of collateral assets.

Specific allowance is made for each month based on the debt's principal balance as at the end of the last working day of the preceding month less discounted value of collateral assets.

The rates of specific allowance for specific loan groups are as follows:

<b>Risk group</b>		<b>Overdue status</b>	<b>Rate of allowance</b>
1	Current	(a) Current debts that being assessed as fully and timely recoverable of both principals and interests; or (b) Debts which are overdue for a period of less than 10 days and being assessed as fully recoverable of both overdue principals and interests, and fully and timely recoverable of both remaining principals and interests.	0%
2	Special mention	(a) Debts which are overdue for a period of between 10 days and 90 days; or (b) Debts which are restructured of repayment term for the first time.	5%



3	Sub-standard	<p>(a) Debts which are overdue for a period of between 91 days and 180 days; or</p> <p>(b) Debts with extended repayment term for the first time; or</p> <p>(c) Debts with interest exempted or reduced because customers are not capable of paying all interests under agreements; or</p> <p>(d) Debts in one of the following circumstances which remain unrecovered during a period of 30 days after the date of the recovery decision:</p> <ul style="list-style-type: none"> <li>• Debts in breach of clauses 1, 3, 4, 5 or 6 of Article 126 of the Law on credit institutions;</li> <li>• Debts in breach of clauses 1, 2, 3 or 4 of Article 127 of the Law on credit institutions;</li> <li>• Debts in breach of clauses 1, 2 or 5 of Article 128 of the Law on credit institutions; or</li> </ul> <p>(e) Debts which are under recovery period under inspection conclusions; or</p> <p>(f) Debts subject to premature recovery decision by the Bank due to borrowers' breach of agreement but are not yet recovered in less than 30 days from the effective date of premature recovery decision</p>	20%
4	Doubtful	<p>(a) Debts which are overdue for a period of between 181 days and 360 days; or</p> <p>(b) Debts which are restructured of repayment term for the first time but still overdue for a period of up to 90 days under that restructured repayment term; or</p> <p>(c) Debts which are restructured of repayment term for the second time; or</p> <p>(d) Debts which are specified in point (d) of "Sub-standard" section that have not been recoverable for a period of between 30 days and 60 days after decisions on recovery have been issued; or</p> <p>(e) Debts which must be recovered under inspection conclusions but fail to be repaid although recovery term was overdue from 60 days ago; or</p> <p>(f) Debts subject to premature recovery decision by the Bank due to borrowers' breach of agreement but are not yet recovered from 30 to 60 days from the effective date of premature recovery decision</p>	50%
5	Loss	<p>(a) Debts which are overdue for a period of more than 360 days; or</p> <p>(b) Debts which are restructured of repayment term for the first time but still overdue for a period of 91 days or more under that first restructured repayment term; or</p> <p>(c) Debts which are restructured of repayment term for the second time but still overdue under that second restructured repayment term; or</p> <p>(d) Debts which are restructured of repayment term for the third time or more;</p> <p>(e) Debts which are specified in point (d) of "Sub-standard" section that have not been recoverable for a period of more than 60 days after decisions on recovery have been issued; or</p> <p>(f) Debts which must be recovered under inspection conclusions but fail to be repaid although recovery term was overdue for more than 60 days; or</p> <p>(g) Debts of customers being credit institutions which are in</p>	100%

		special control status, or foreign bank branches of which capital and assets are blockaded; or (h) Debts subject to premature recovery decision by the Bank due to borrowers' breach of agreement but are not yet recovered in more than 60 days from the effective date of premature recovery decision	
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Payments arising from off-balance sheet commitments are classified on the basis of the number of overdue days, starting from the date when the Bank exercises the committed obligations:

- Group 3 - Sub-standard: overdue for less than 30 days;
- Group 4 - Doubtful: overdue for between 30 days and less than 90 days;
- Group 5 - Loss: overdue for 90 days or more.

In case where a customer has multiple debts with the Bank, if a debt is reclassified to a higher risk group, the Bank is required to reclassify all other debts of that customers to that higher risk group.

The Bank also collects debt classification results of the customers provided by the Credit Information Center of the SBV ("CIC") to adjust its own classification of debts. If a customer's debts and off-balance sheet commitments are classified in a risk group that has a lower risk than the risk groups provided in CIC's list, the Bank shall adjust its classification of debts and off-balance sheet commitments following the risk groups provided by CIC. Based on the adjusted debt classification, the Bank shall make corresponding adjustments to the allowance for credit risks of the last month of the quarter.

Those collaterals that are movable assets, immovable assets and those collaterals that are not gold bars, government securities listed in the Stock Exchanges, securities issued by enterprises or other credit institutions valued at VND 50 billion or more in respect of the loans of customers that are related persons of the Bank and other persons under Article 127 of the Law on Credit Institutions or those collaterals that are valued at VND 200 billion or more shall be evaluated by professional valuers. For other cases, collaterals are valued in accordance with the Bank's internal regulations and procedures. For collaterals which fail to fully meet conditions specified in Clause 3, Article 12 of Circular 11, their discounted value must be considered as zero.

**c) General allowance for credit risks**

According to Circular 11, general allowance is made at the rate of 0.75% of total outstanding debt balance classified from risk group 1 to risk group 4, except for the followings:

- Balances with other credit institutions;
- Lending and reverse repo transactions with other credit institutions
- Purchase of promissory notes, bills, certificates of deposits issued by other credit institutions
- Purchase and sale of Government bonds on stock market;

**d) Write-off of bad debts**

According to Circular 11, debts are written off against the allowance when debts have been classified to Group 5 or when borrowers have been declared bankrupt or dissolved (for borrowers being organisations and enterprises) or borrowers are deceased or missing (for borrowers being individuals).



## 9. Derivative financial instruments

### a) *Currency derivative contracts*

The Bank involves in derivative contracts including: forward contracts, swaps, options contracts facilitate customers to transfer, adjust or mitigate foreign exchange risks, other market risks, and to serve for the business purposes of the Bank.

Currency forward contracts are commitments to buy/sell amount of foreign currency against VND or with another foreign currency at a future date at the forward rate determined on the transaction date. The forward contracts are recorded at nominal value at the date of transaction and are revalued at exchange rate at the reporting date and are stated at net value on the consolidated balance sheet. Differences upon revaluation at the end of the period are recognised as "Foreign exchange differences" on the consolidated balance sheet and are fully transferred to the consolidated statement of income at the end of the annual accounting period. Differences between the amounts in VND of the foreign currency amounts which are committed to buy/sell at forward rate and spot rate are recognised in the consolidated statement of income on a straight-line basis over the term of the contracts.

The currency swap contracts are commitments to buy and sell the same amount of foreign currency with VND or with a different foreign currency with the same party where the settlement dates of two transactions are different and the exchange rate of the two transactions are determined at the transaction date. A currency swap may consist of two spot transactions, two forward transactions or one spot transaction and one forward transaction. Swaps for foreign currencies and VND must have at least one forward transaction. Premiums/discounts arising from the difference of the spot exchange rate at the effective date of the contracts and the forward exchange rate will be recognised immediately on the effective date of the contracts as an asset if they are positive or as a liability if they are negative in the consolidated balance sheet. This difference is amortised to the consolidated statement of income on a straight-line basis over the term of the swap contracts.

Foreign currency option contracts are a transaction where a customer gives the Bank an option purchase price to sell the right to allow the customer to buy or sell an amount of foreign currency in the future at the exchange rate determined at trading date. Accordingly, customers have the right but no obligation to perform the committed purchase and sale transaction. Commitment value are recorded on off- balance sheet account in "Option trading commitment". Buying option price is recognized in the consolidated statement of income on the transaction date.

### b) *Interest rate derivative contracts*

The swap contracts are commitments to pay interest at a floating rate or a fixed rate charged on a notional principal amounts. The value of the notional principal amount in interest rate swap contracts per currency is not recognized in the off-balance sheet account under item "Interest rate swap commitment". The income and expenses arising on the notional principal amount are recognized on an accrual basis.

For cross currency interest rate swaps to exchange principals denominated in two different currencies which are exchanged at the effective date, the contract value is recognised on the consolidated balance sheet. Income earned and expenses incurred are recognised on an accrual basis.

For cross currency interest rate swaps to exchange principals denominated in two different currencies which are not exchanged at the effective date, the contract value is recognised on the consolidated balance sheet for in the same manner with the contract value of currency forward contracts. These

contracts are accounted for in the same manner with currency forward contracts. Income earned and expenses incurred due to interest rate effects are recognised on an accrual basis.

## **10. Tangible fixed assets**

### **a) Cost**

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties and non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditure incurred after the tangible fixed assets have been put into operation, such as repairs and maintenance and overhaul costs, is normally charged to the consolidated income statement during the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of an item of tangible fixed assets beyond its originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

### **b) Depreciation**

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

Buildings and structures	25 years
Machines and equipment	5 - 15 years
Vehicles	6 - 10 years
Office equipment	5 - 8 years
Others	4 - 7 years

## **11. Intangible fixed assets**

### **Software**

The cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software costs are amortised on a straight-line basis ranging from 3 to 15 years.

### **Land use rights**

Land use rights are stated at cost less accumulated amortisation. The initial cost of termed land use rights comprises its purchase price and any directly attributable costs incurred in conjunction with securing the land use rights. Termed land use rights are amortised on a straight-line basis over lease term or useful lives.

## **12. Investment property**

### **Cost**

Investment property held for rent is stated at cost less accumulated depreciation. The initial cost of an investment property held for rent comprises its purchase price, cost of land use rights and any directly attributable expenditures of bringing the property to the condition necessary for it to be capable of operating in the manner intended by management. Expenditure incurred after the



investment property held for rent has been put into operation, such as repairs and maintenance, is charged to the consolidated income statement in the period in which the expenditure is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in future economic benefits in excess of the originally assessed standard of performance of the existing investment property held for rent, the expenditure is capitalised as an additional cost of the investment property.

***Depreciation***

Depreciation is computed on a straight-line basis over a period ranging from 10 to 20 years.

**13. Other assets**

Other assets, except receivables from credit activities, are stated at cost less allowance for other assets.

For other assets that are not classified as assets with credit risk and are overdue, allowance are made based on the overdue status of receivables or expected losses which may incur in case receivables are overdue or undue receivables are likely to become overdue. Allowance expense is recorded in operating expense during the period.

Allowance rates by overdue period are as follows:

<b>Overdue period</b>	<b>Allowance rate</b>
From more than six (06) months up to less than one (01) year	30%
From one (01) year up to less than two (02) years	50%
From two (02) years up to less than three (03) years	70%
Three (03) years or more	100%

**14. Deposits from customers**

Deposits from customers are stated at cost.

**15. Valuable papers issued**

Valuable papers issued are stated at cost.

**16. Other payables**

Other payables are stated at cost.

**17. Share capital**

***Ordinary shares***

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity.

**18. Reserves and funds**

**a) Reserves and funds of the Bank**

According to Decree No. 93/2017/ND-CP dated 7 August 2017 issued by the Government of Vietnam providing regulations on the financial regime applicable to credit institutions ("Decree 93"), the Bank is required to make the following reserves before distribution of profits:

	<b>Annual allocation</b>	<b>Maximum balance</b>
Reserve to supplement charter capital	5% of profit after tax	100% of charter capital
Financial reserve	10% of profit after tax	Not stipulated

The financial reserve is used to cover financial losses incurred during the normal course of business. The financial reserve and the reserve to supplement charter capital are non-distributable and classified as equity.

Other equity funds are allocated from profit after tax. The appropriation from profit after tax to these funds is approved by the shareholders in the Annual General Meeting. Other equity funds are not required by law and are fully distributable.

**b) Reserves and funds of the subsidiaries**

***SeABank Asset Management Company Limited***

According to Circular No. 27/2002/TT-BTC dated 22 March 2002 of the Ministry of Finance, the appropriation to reserves by this subsidiary is made in a similar way to the Bank.

***Post and Telecommunication Finance Company Limited***

According to Decree No. 93/2017/ND-CP, this subsidiary is required to make the following reserves before distribution of profits:

	<b>Annual allocation</b>	<b>Maximum balance</b>
Reserve to supplement charter capital	5% of profit after tax	100% of charter capital
Financial reserve	10% of profit after tax	Not stipulated

Financial reserve is used to compensate the financial losses during the normal course of business. The financial reserve and the reserve to supplement charter capital are made at year-end, are non-distributable and are parts of the owner's equity of the subsidiary.

**19. Bonus and welfare fund**

Bonus and welfare fund is appropriated from profit after tax in accordance with the resolution of the annual General Meeting of Shareholders and are used primarily to make payments to the Bank's employees.



## **20. Revenue**

### **a) Interest income**

Interest income is recognised in the consolidated income statement on an accrual basis, except for interest on debts classified in Group 2 to Group 5 as described in Note IV (8) and debts kept in Group 1 as a result of the implementation of Circular 01.

When debts are classified in Group 2 to Group 5 as defined in Note IV (8) or kept in Group 1 as a result of the implementation of Circular 01, their interest receivable will be transferred to off-balance sheet items. Interest on these debts are recognised in the consolidated income statement upon receipt.

### **b) Fee and commission income**

Fee and commission income are recognised in the consolidated income statement upon completion of the services rendered.

### **c) Income from investing activities**

Income from sale of securities is recognised in the consolidated income statement upon receipt of the order matching notice from Vietnam Securities Depository (listed securities) and completion of the assets transfer agreement (unlisted securities) and is determined based on the differences between selling price and weighted average cost of securities sold.

Dividend income in the form of cash is recognised in the consolidated income statement when the Bank's right to receive dividend is established. Dividends received in the form of shares, bonus shares and rights to purchase shares given to existing shareholders, shares distributed from retained earnings are not recognised as an increase in investment and such dividend income is not recognised in the consolidated income statement. When stock dividends are received, the Bank only recognises an increase in the number of shares.

Dividends received which are attributable to the period before acquisition date are deducted against the carrying amount of the investment.

## **21. Interest expenses**

Interest expenses are recognised in the consolidated income statement on accrual basis.

## **22. Fee and commission expenses**

Fee and commission expenses are recognised in the consolidated income statement when these expenses are incurred.

## **23. Taxation**

Income tax on the profit for the period comprises current and deferred tax. Income tax is recognised in the consolidated income statement.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the end of the accounting period, and any adjustment to tax payable in respect of previous periods.

Deferred tax is calculated using the balance sheet method, on the basis of the temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax recognized is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the end of the accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

## **24. Related parties**

Related parties of the Bank include:

- The subsidiaries of the Bank;
- Management or members of the Supervisory Board of the Bank;
- Individuals, organisations that hold at least 5% of charter capital or share capital with voting rights of the Bank;
- Wives, husbands, parents, children, siblings of managers or members of the Supervisory Board, capital contributors or shareholders who hold at least 5% of charter capital or share capital with voting rights of the Bank;
- Enterprises held directly or indirectly by such individuals hold an important part of voting rights, or through this such individuals may significantly influence the enterprises. This case includes businesses owned by the Bank's leaders or key shareholders and those businesses that have the same key managing member with the Bank;
- Representatives for the Bank's capital contribution and shares purchase.

## **25. Nil balances**

Items or balances required by Decision No. 16/2007/QĐ-NHNN dated 18 April 2007 ("Decision 16") of the SBV's Governor promulgating the regulation on financial reporting regime applicable to credit institutions and Circular No. 49/2014/TT-NHNN dated 31 December 2014 ("Circular 49") of the SBV's Governor on amending and supplementing a number of articles of the regulation on financial reporting regime applicable to credit institutions accompanying Decision 16, Decision No. 479/2004/QĐ-NHNN dated 29 April 2004 and the chart of accounts of credit institutions accompanying the Decision that are not shown in these consolidated financial statements indicate nil balances.

## **26. Financial instruments**

Solely for the purpose of providing disclosures about the significance of financial instruments to SeABank's financial position and results of operations and the nature and extent of risk arising from financial instruments, SeABank classifies its financial instruments as follows:



## **Financial assets**

### *Financial assets at fair value through profit or loss:*

A financial asset at fair value through profit or loss is a financial asset that meets either of the following conditions:

- It is considered by management as held-for-trading. A financial asset is classified as held-for-trading if it meets either of the following conditions:
  - it is acquired principally for the purpose of selling it in the near term;
  - there is evidence of a recent pattern of short-term profit-taking; or
  - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by SeABank as financial assets at fair value through profit or loss.

### *Held-to-maturity investments*

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and a fixed maturity that SeABank has the positive intention and ability to hold to maturity, other than:

- financial assets that, upon initial recognition, were categorised by SeABank as financial assets at fair value through profit or loss;
- financial assets already categorised by SeABank as assets that available for sale;
- financial assets that meet the definitions of loans and receivables.

### *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- that SeABank intends to sell immediately or in the near term, which are classified as held-for-trading, and those that the entity on initial recognition designates as financial assets at fair value through profit or loss;
- that SeABank, upon initial recognition, designates as available-for-sale; or
- for which SeABank may not recover substantially all of its initial investment, other than because of credit deterioration, which are classified as assets available-for-sale.

### *Available-for-sale financial assets*

Available-for-sale financial assets are non-derivative financial assets that are designated as available for sale or are not classified as:

- financial assets at fair value through profit or loss;
- held-to-maturity investments; or
- loans and receivables

## **Financial liabilities**

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*Financial liabilities at fair value through profit or loss*

A financial liability at fair value through profit or loss is a financial liability that meets either of the following conditions:

- It is considered by management as held-for-trading. Financial liability is classified as held-for-trading if:
  - it is incurred principally for the purpose of repurchasing it in the near term;
  - there is evidence of a recent pattern of short-term profit-taking; or
  - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by SeABank as financial liabilities at fair value through profit or loss.

*Financial liabilities carried at amortised cost*

Financial liabilities which are not classified as financial liabilities at fair value through profit or loss are classified as financial liabilities carried at amortised cost.

The above described classification of financial instruments is solely for presentation and disclosure purpose and is not intended to be a description of how the financial instruments are measured. Accounting policies for measurement of financial instruments are disclosed in other relevant notes.



## V- Notes to the Financial statements

### 1. Cash and gold on hand

	31/12/2021 VND million	31/12/2020 VND million
Cash on hand in VND	799,608	720,715
Cash on hand in foreign currencies	276,213	291,306
Gold	207	207
<b>Total</b>	<b>1,076,028</b>	<b>1,012,228</b>

### 2. Balances with the State Bank of Vietnam

	31/12/2021 VND million	31/12/2020 VND million
Current accounts at the SBV in VND	2,543,854	2,062,314
Current accounts at the SBV in foreign currencies	2,230,506	1,287,045
Other accounts	25,000	25,000
<b>Total</b>	<b>4,799,360</b>	<b>3,374,359</b>

### 3. Balances with and loans to other CIs

	31/12/2021 VND million	31/12/2020 VND million
<b>3.1 Balances with other CIs</b>		
Current accounts	12,992,452	730,089
- In VND	12,264,081	50,126
- In foreign currencies	728,371	679,963
Term deposits	22,241,040	24,911,090
- In VND	18,358,240	21,964,690
- In foreign currencies	3,882,800	2,946,400
<b>Total</b>	<b>35,233,492</b>	<b>25,641,179</b>

### 3.2 Loans to other CIs

	31/12/2021 VND million	31/12/2020 VND million
- In VND	5,083,507	100,000
In which: discount, rediscount	1,765,832	-
- In foreign currencies	2,273,478	-
<b>Total</b>	<b>7,356,985</b>	<b>100,000</b>
<b>Total balances with and loans to other CIs</b>	<b>42,590,477</b>	<b>25,741,179</b>

### Analysis of loans, term deposits at other credit institutions by quality

	31/12/2021 VND million	31/12/2020 VND million
Current loans	29,598,025	25,011,090
<b>Total</b>	<b>29,598,025</b>	<b>25,011,090</b>

#### 4. Securities held-for-trading

	31/12/2021	31/12/2020
	VND million	VND million
<b>Debt securities</b>	<b>13,094,009</b>	<b>2,683,659</b>
Government bonds	8,544,746	1,296,581
Bonds issued by local Cis	3,045,688	659,570
Bonds issued by local economic entities	1,503,575	727,508
<b>Equity securities</b>	<b>-</b>	<b>22,261</b>
Securities issued by local economic entities	-	22,261
<b>Allowance for securities held-for-trading</b>	<b>(11,379)</b>	<b>(12,071)</b>
Specific allowance	(102)	(7,306)
General allowance	(11,277)	(4,765)
<b>Total</b>	<b>13,082,630</b>	<b>2,693,849</b>

Listing status at 31/12/2021 were as follows:

	31/12/2021	31/12/2020
	VND million	VND million
Listed	9,076,713	1,619,482

#### 5. Derivative financial instruments

	Total contract value (at exchange rate as of contract effective date) (VND million)	Net book value (at exchange rate as of reporting date)		
		Assets (VND million)	Liabilities (VND million)	Net value (VND million)
<b>As at 31/12/2021</b>				
<b>Derivative financial instruments</b>	<b>140,558,579</b>	<b>140,417,465</b>	<b>140,465,269</b>	<b>(47,804)</b>
Currency forward contracts	44,384,185	44,375,780	44,371,728	4,052
Interest rate forward contracts	-	-	-	-
Currency swap contracts	92,696,124	92,563,415	92,667,541	(104,126)
Interest rate swap contracts	3,478,270	3,478,270	3,426,000	52,270
<b>As at 31/12/2020</b>				
<b>Derivative financial instruments</b>	<b>85,397,466</b>	<b>85,529,865</b>	<b>85,385,261</b>	<b>144,604</b>
Currency forward contracts	33,847,379	33,878,844	33,833,838	45,006
Interest rate forward contracts	6,391	6,391	6,402	(11)
Currency swap contracts	47,238,782	47,339,716	47,240,132	99,584
Interest rate swap contracts	4,304,914	4,304,914	4,304,889	25



## 6. Loans and advances to customers

	31/12/2021 VND million	31/12/2020 VND million
Loans to local economic entities and individuals	127,202,660	108,463,097
Payments on behalf of customers	5,761	-
Loans to foreign economic entities and individuals	379,738	406,139
<b>Total</b>	<b>127,588,159</b>	<b>108,869,236</b>

### Loan portfolio by quality was as follows:

	31/12/2021 VND million	31/12/2020 VND million
Current	125,274,231	106,725,902
Special mention	209,319	120,861
Sub-standard	345,515	306,776
Doubtful	331,680	380,914
Loss	1,427,414	1,334,783
<b>Total</b>	<b>127,588,159</b>	<b>108,869,236</b>

### Loan portfolio by term was as follows:

	31/12/2021 VND million	31/12/2020 VND million
Short-term loan	72,328,675	53,146,830
Medium-term loan	27,424,345	30,973,169
Long-term loan	27,835,139	24,749,237
<b>Total</b>	<b>127,588,159</b>	<b>108,869,236</b>

### Loan portfolio by customer type was as follows:

	31/12/2021 VND million	31/12/2020 VND million
State-owned enterprises	1,447,697	1,517,713
Limited liability companies	42,546,685	37,024,433
Joint stock companies in which the State's holding percentage is more than 50%	3,105,530	508,317
Other joint stock companies	50,595,918	45,672,113
Partnerships	24,154	18,052
Private companies	155,845	118,876
Foreign invested enterprises	437,743	443,275
Cooperatives, cooperative unions	35,714	44,432
Household business, individuals	29,234,563	23,366,417
Other economic sectors	4,310	155,608
<b>Total</b>	<b>127,588,159</b>	<b>108,869,236</b>

## 7. Allowance for loans and advances to customers

	General allowance	Specific allowance	Total
	VND million	VND million	VND million
Balance at 1 January 2021	742,708	365,614	1,108,322
Allowance made during the period	203,498	1,034,340	1,237,838
Utilization of allowance during the period	-	(564,542)	(564,542)
Balance at 31 December 2021	946,206	835,412	1,781,618

## 8. Investment securities

	31/12/2021 VND million	31/12/2020 VND million
<b>Available-for-sale securities</b>	<b>16,158,955</b>	<b>31,863,335</b>
<i>Debt securities</i>	<i>16,117,832</i>	<i>31,818,476</i>
<i>Equity securities</i>	<i>82,054</i>	<i>82,661</i>
<i>Allowance for diminution in value of available-for-sale securities</i>	<i>-</i>	<i>(1,736)</i>
<i>General allowance for available-for-sale securities</i>	<i>(40,931)</i>	<i>(36,066)</i>
<b>Held-to-maturity securities</b>	<b>660,827</b>	<b>316,969</b>
<i>Debt securities Issued by local economics entities</i>	<i>663,222</i>	<i>319,364</i>
<i>General allowance for held-to-maturity securities</i>	<i>(2,395)</i>	<i>(2,395)</i>
<b>Total</b>	<b>16,819,782</b>	<b>32,180,304</b>

## 9. Long-term investments

### Investment value analysis by type of investment:

	31/12/2021 VND million	31/12/2020 VND million
Other long-term investments	86,534	131,666
Allowance for diminution in value of long-term investments	(1,443)	(28,754)
<b>Total</b>	<b>85,091</b>	<b>102,912</b>



**Details of other long-term investments**

	31/12/2021		31/12/2020	
	Cost (VND million)	Owned	Cost (VND million)	Owned
<b>Other long-term investments</b>				
National Payment Corporation of Vietnam	3,300	1.06%	3,300	1.06%
Bao Minh Securities Company	-	0.00%	15,000	3.00%
ASEAN Jewelry Joint Stock Company (AJC)	24,102	10.00%	24,102	10.00%
PetroVietnam Oil Mien Trung Joint Stock Company	4,800	1.59%	4,800	6.00%
PetroVietnam Oil Saigon Joint Stock Company	10,000	5.00%	10,000	5.00%
PetroVietnam Oil Vung Tau Joint Stock Company	10,000	8.33%	10,000	8.33%
Phu My Oil Processing Joint Stock Company	11,000	2.20%	11,000	2.20%
PetroVietnam Oil Tay Ninh Joint Stock Company	12,470	9.59%	12,470	9.59%
PetroVietnam Oil Hanoi Joint Stock Company	7,500	3.00%	7,500	3.00%
Global Data Service Joint Stock Company	2,670	2.13%	2,670	2.13%
Brainwork Vietnam Inc	437	9.99%	500	11.43%
Post and Telecommunications Investment And Construction Consulting JSC	256	0.45%	256	0.45%
E-Learning and E-Entertainment Service Development Joint Stock Company	-	0.00%	5,940	6.00%
Phuong Nam Real Estate Investment Joint Stock Company	-	0.00%	20,000	7.69%
Sai Gon Securities Investment Fund A2	-	0.00%	4,128	1.13%
<b>Total</b>	<b>86,534</b>		<b>131,666</b>	

10. Tangible fixed assets

As at 31 December 2021

	Buildings and structures	Machines and equipment	Vehicles	Office equipment	Other tangible fixed assets	Total
	VND million	VND million	VND million	VND million	VND million	VND million
Cost						
Opening balance	18,127	339,061	275,924	93,393	12,766	739,271
Additions during the period	-	9,111	41,134	14,545	1,401	66,191
Disposals	-	89,167	26,649	8,864	1,810	126,490
Closing balance	18,127	259,005	290,409	99,074	12,357	678,972
Accumulated depreciation						
Opening balance	4,253	195,193	168,569	77,942	9,818	455,775
Charge for the period	828	20,600	17,315	7,617	709	47,069
Disposals	-	72,817	26,649	8,864	1,810	110,140
Closing balance	5,081	142,976	159,235	76,695	8,717	392,704
Net book value						
Opening balance	13,874	143,868	107,355	15,451	2,948	283,496
Closing balance	13,045	116,029	131,173	22,379	3,640	286,268

Included in tangible fixed assets were assets costing VND74,523 million which were fully depreciated as of 31 December 2021 (31/12/2020: VND92,659 million), but still in active use.



As at 31 December 2020

	Building and structures	Machinery and equipments	Vehicles	Office equipment	Other tangible fixed assets	Total
	VND million	VND million	VND million	VND million	VND million	VND million
<b>Cost</b>						
Opening balance	18,249	289,466	217,576	93,512	11,268	630,071
Acquisitions during the period	-	49,833	59,885	3,613	1,498	114,829
Disposals	122	238	1,537	3,732	-	5,629
Closing balance	18,127	339,061	275,924	93,393	12,766	739,271
<b>Accumulated depreciation</b>						
Opening balance	3,539	174,373	156,905	74,331	9,183	418,331
Charged for the year	836	21,058	13,134	7,319	635	42,982
Disposals	122	238	1,470	3,708	-	5,538
Closing balance	4,253	195,193	168,569	77,942	9,818	455,775
<b>Net book value</b>						
Opening balance	14,710	115,093	60,671	19,181	2,085	211,740
Closing balance	13,874	143,868	107,355	15,451	2,948	283,496



## 11. Intangible fixed assets

*As at 31 December 2021*

	Land - use rights	Computer software	Other intangible fixed assets	Total
	VND million	VND million	VND million	VND million
<b>Cost</b>				
<b>Opening balance</b>	<b>377,995</b>	<b>348,816</b>	<b>14,701</b>	<b>741,512</b>
<i>Acquisitions during the period</i>	-	47,006	816	47,822
<i>Disposals</i>	-	24,315	4,384	28,699
<b>Closing balance</b>	<b>377,995</b>	<b>371,507</b>	<b>11,133</b>	<b>760,635</b>
<b>Accumulated amortisation</b>				
<b>Opening balance</b>	-	153,545	8,976	162,521
<i>Charge for the period</i>	-	26,493	1,360	27,853
<i>Disposals</i>	-	21,589	4,384	25,973
<b>Closing balance</b>	-	158,449	5,952	164,400
<b>Net book value</b>				
Opening balance	377,995	195,271	5,725	578,991
Closing balance	377,995	213,059	5,182	596,235

Included in intangible fixed assets were assets costing VND21,447 million which were fully amortised as of 31 December 2021 (31/12/2020: VND24,204 million), but still in active use.

*As at 31 December 2020*

	Land - use rights	Computer software	Other intangible fixed assets	Total
	VND million	VND million	VND million	VND million
<b>Cost</b>				
<b>Opening balance</b>	<b>396,100</b>	<b>290,251</b>	<b>10,630</b>	<b>696,981</b>
<i>Acquisitions during the period</i>	-	58,564	4,071	62,635
<i>Other decrease</i>	18,105	-	-	18,105
<b>Closing balance</b>	<b>377,995</b>	<b>348,816</b>	<b>14,701</b>	<b>741,512</b>
<b>Accumulated depreciation</b>				
<b>Opening balance</b>	-	130,414	7,735	138,149
<i>Charged for the year</i>	-	23,131	1,241	24,372
<b>Closing balance</b>	-	153,545	8,976	162,521
<b>Net book value</b>				
Opening balance	396,100	159,837	2,895	558,832
Closing balance	377,995	195,271	5,725	578,991



## 12. Investment properties

*As at 31 December 2021*

	Land-use rights	Buildings and structures	Total
	VND million	VND million	VND million
<b>Cost</b>			
Opening balance	218,322	30,738	249,060
Increase in the year	2,223	4,916	7,139
Decrease in the year	181,400	3,990	185,390
Closing balance	39,145	31,664	70,809
<b>Accumulated depreciation</b>			
Opening balance	-	8,126	8,126
Increase in the year	-	1,108	1,108
Decrease in the year	-	3,990	3,990
Closing balance	-	5,244	5,244
<b>Carrying value</b>			
Opening balance	218,322	22,612	240,934
Closing balance	39,145	26,420	65,564

*As at 31 December 2020*

	Land-use rights	Buildings and structures	Total
	VND million	VND million	VND million
<b>Cost</b>			
Opening balance	217,556	30,738	248,295
Increase in the year	4,864	-	4,864
Decrease in the year	4,098	-	4,098
Closing balance	218,322	30,738	249,060
<b>Accumulated depreciation</b>			
Opening balance	-	6,777	6,777
Increase in the year	-	1,349	1,349
Decrease in the year	-	-	-
Closing balance	-	8,126	8,126
<b>Carrying value</b>			
Opening balance	217,556	23,961	241,518
Closing balance	218,322	22,612	240,934

### 13. Other assets

	31/12/2021 VND million	31/12/2020 VND million
Receivables	3,671,432	3,881,040
Other assets	2,825,200	2,247,143
Allowance for other assets	(41,094)	(34,665)
<b>Total</b>	<b>6,455,538</b>	<b>6,093,518</b>

### 14. Goodwill

	31/12/2021 VND million	31/12/2020 VND million
<b>Total Goodwill</b>	<b>712,055</b>	<b>712,055</b>
<b>Amortisation period (years)</b>	<b>10</b>	<b>10</b>
Cumulative amortisation at the beginning of the period	160,213	89,007
Carrying value at the beginning of the period	551,843	623,048
<b>Decrease in the period</b>	<b>71,206</b>	<b>71,206</b>
Amortised during the period	71,206	71,206
<b>Carrying value at the end of the period</b>	<b>480,637</b>	<b>551,843</b>

### 15. Amounts due to the Government and the SBV

	31/12/2021 VND million	31/12/2020 VND million
Borrowings from the SBV	2,172,763	205,702
<b>Total</b>	<b>2,172,763</b>	<b>205,702</b>

### 16. Deposits and borrowings from other credit institutions

#### 16.1 Deposits from other credit institutions

	31/12/2021 VND million	31/12/2020 VND million
<b>Demand deposits</b>	<b>12,260,723</b>	<b>5,632</b>
- In VND	12,260,723	5,632
<b>Term deposits</b>	<b>23,292,009</b>	<b>25,382,840</b>
- In VND	20,939,489	20,719,640
- In foreign currencies	2,352,520	4,663,200
<b>Total</b>	<b>35,552,732</b>	<b>25,388,472</b>



## 16.2 Borrowings from other credit institutions

	31/12/2021	31/12/2020
	VND million	VND million
<b>In VND</b>	<b>17,889,112</b>	<b>16,863,643</b>
In which: - Borrowings on discounted and rediscounted valuable papers	11,549,130	15,381,328
- Borrowings on mortgages and pledges	2,564,883	290,000
<b>In foreign currencies</b>	<b>4,924,154</b>	<b>264,558</b>
In which: - Borrowings on mortgages and pledges	1,575,960	-
<b>Total</b>	<b>22,813,266</b>	<b>17,128,201</b>
<b>Total deposits and borrowings from other credit institutions</b>	<b>58,365,998</b>	<b>42,516,673</b>

## 17. Deposits from customers

	31/12/2021	31/12/2020
	VND million	VND million
<b>Demand deposits</b>	<b>8,500,025</b>	<b>11,094,480</b>
- Demand deposits in VND	7,839,549	9,631,981
- Demand deposits in foreign currencies	660,476	1,462,499
<b>Term deposits</b>	<b>100,050,199</b>	<b>101,535,148</b>
- Term deposits in VND	98,931,537	100,005,510
- Term deposits in foreign currencies	1,118,662	1,529,638
<b>Deposits for special purpose</b>	<b>350,625</b>	<b>359,074</b>
<b>Margin deposits</b>	<b>883,788</b>	<b>287,895</b>
<b>Total</b>	<b>109,784,637</b>	<b>113,276,597</b>

Deposits from customers by customer type was as follows:

	31/12/2021	31/12/2020
	VND million	VND million
State-owned enterprises	10,736,497	10,810,173
Limited liability companies	7,980,355	9,205,417
Joint stock companies in which the State's holding percentage is more than 50%	7,331,166	4,761,087
Other joint stock companies	15,082,426	12,733,275
Partnerships	13,807	18,698
Private companies	391,654	282,401
Foreign invested enterprises	955,081	290,024
Cooperatives, cooperative unions	145,415	118,010
Household business, individuals	66,614,614	74,574,823
Other economic sectors	533,622	482,689
<b>Total</b>	<b>109,784,637</b>	<b>113,276,597</b>

**Southeast Asia Commercial Joint Stock Bank**  
198 Tran Quang Khai, Hoan Kiem Ha noi, S.R. Viet nam

**Form B05a/TCTD-HN**  
(Issued under Circular No. 49/2014/TT-NHNN dated  
31 December 2014 of the State Bank of Viet nam)

### 18. Valuable papers issued

	<b>31/12/2021</b>	<b>31/12/2020</b>
	<b>VND million</b>	<b>VND million</b>
<b>Term bonds</b>	<b>10,800,000</b>	<b>2,816,000</b>
- From 12 months to less than 5 years	9,900,000	950,000
- From 5 years	900,000	1,866,000
<b>Certificates of deposits</b>	<b>8,253,200</b>	<b>4,248,740</b>
<b>Total</b>	<b>19,053,200</b>	<b>7,064,740</b>

### 19. Other liabilities

	<b>31/12/2021</b>	<b>31/12/2020</b>
	<b>VND million</b>	<b>VND million</b>
Internal payables	22,590	8,799
External payables	3,521,362	3,449,752
Bonus and welfare funds	30,877	13,627
<b>Total</b>	<b>3,574,829</b>	<b>3,472,178</b>



## 20. Owners' equity

Changes in owner's equity of the Bank during 2021 were as follows:

	Charter capital	Surplus equity	Foreign exchange differences	Financial reserve	Reserve to supplement capital	Retained earnings	Total
	VND million	VND million	VND million	VND million	VND million	VND million	VND million
Balance at 1 January 2021	12,087,442	-	-	287,688	168,422	1,126,826	13,670,378
Increase in the period	2,697,442	810,623	-	266,355	133,176	2,606,518	6,514,114
Capital increase from stock dividend payment	1,102,442	-	-	-	-	-	1,102,442
Profit for the period	-	-	-	-	-	2,606,518	2,606,518
Capital increase from ESOP	235,000	130,623	-	-	-	-	365,623
Capital increase from stock issuance to existing shareholders	1,360,000	680,000	-	-	-	-	2,040,000
Appropriation to reserves	-	-	-	266,355	133,176	-	399,531
Decrease during the period	-	-	-	-	-	1,521,232	1,521,232
Use during the period	-	-	-	-	-	399,531	399,531
Appropriation to reserves	-	-	-	-	-	18,458	18,458
Stock dividends payment to shareholders	-	-	-	-	-	1,102,442	1,102,442
Other decreases	-	-	-	-	-	801	801
Balance at 31 December 2021	14,784,884	810,623	-	554,043	301,598	2,212,116	18,663,264

Changes in owner's equity of the Bank of equity during 2020 were as follows:

	Charter capital	Foreign exchange differences	Financial reserve	Reserve to supplement capital	Retained earnings	Total
	VND million	VND million	VND million	VND million	VND million	VND million
<b>Balance at 1 January 2020</b>	<b>9,369,000</b>		<b>138,275</b>	<b>93,715</b>	<b>1,324,852</b>	<b>10,925,842</b>
<b>Increase in the period</b>	<b>2,718,442</b>	-	<b>149,413</b>	<b>74,707</b>	<b>1,360,465</b>	<b>4,303,027</b>
Increase in share capital from issuing stocks to pay dividend	1,311,660	-	-	-	-	1,311,660
Profit for the year	-	-	-	-	1,360,465	1,360,465
Increase capital from retained earnings	1,406,782	-	-	-	-	1,406,782
Appropriation to funds	-	-	149,413	74,707	-	224,120
<b>Decrease during the period</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,558,491</b>	<b>1,558,491</b>
Appropriation to reserves	-	-	-	-	224,120	224,120
Appropriation to bonus and welfare fund	-	-	-	-	22,301	22,301
Stock dividends paid to shareholders	-	-	-	-	1,311,660	1,311,660
Other decreases	-	-	-	-	410	410
<b>Balance at 31 December 2020</b>	<b>12,087,442</b>	<b>-</b>	<b>287,688</b>	<b>168,422</b>	<b>1,126,826</b>	<b>13,670,378</b>

**Share capital**

	<b>31/12/2021</b>		<b>31/12/2020</b>	
	<b>Number (shares)</b>	<b>VND million</b>	<b>Number (shares)</b>	<b>VND million</b>
<b>Number of issued shares</b>				
Common share	1,478,488,369	14,784,884	1,208,744,208	12,087,442
<b>Number of outstanding shares</b>				
Common share	1,478,488,369	14,784,884	1,208,744,208	12,087,442

**21. Interest and similar income**

	<b>From 01/01/2021 to 31/12/2021</b>	<b>From 01/01/2020 to 31/12/2020</b>
	<b>VND million</b>	<b>VND million</b>
Interest income from deposits	165,613	129,953
Interest income from loans	9,720,976	8,940,567
Income from investments in securities	1,751,934	1,484,305
Income from guarantee services	72,823	45,630
Other income from credit activities	93,142	95,325
<b>Total</b>	<b>11,804,488</b>	<b>10,695,780</b>

**22. Interest and similar expenses**

	<b>From 01/01/2021 to 31/12/2021</b>	<b>From 01/01/2020 to 31/12/2020</b>
	<b>VND million</b>	<b>VND million</b>
Interest expenses for deposits	5,820,082	6,478,058
Interest expenses for borrowings	153,714	113,501
Interest expenses for valuable papers issued	538,819	965,548
Interest expenses for other credit activities	105,780	76,957
<b>Total</b>	<b>6,618,395</b>	<b>7,634,064</b>



### 23. Net fee and commission income

	From 01/01/2021 to 31/12/2021	From 01/01/2020 to 31/12/2020
	VND million	VND million
<b>Fee and commission income</b>	<b>1,519,119</b>	<b>522,679</b>
- Settlement and cash services	184,938	149,658
- Treasury services	5,411	8,123
- Insurance agency services	249,392	135,267
- Other services	1,079,378	229,631
<b>Fee and commission expenses</b>	<b>373,232</b>	<b>166,481</b>
- Settlement and cash services	59,645	55,884
- Treasury services	18,290	17,364
- Other services	295,297	93,233
<b>Net fee and commission income</b>	<b>1,145,887</b>	<b>356,198</b>

### 24. Net gain from trading of foreign currencies

	From 01/01/2021 to 31/12/2021	From 01/01/2020 to 31/12/2020
	VND million	VND million
<b>Income from trading of foreign currencies</b>	<b>1,671,638</b>	<b>1,226,981</b>
- Income from foreign currency trading	1,182,391	692,217
- Income from trading of gold	2,606	632
- Income from currency derivatives	486,641	534,132
<b>Expenses for trading of foreign currencies</b>	<b>1,522,752</b>	<b>1,152,252</b>
- Expenses for foreign currency trading	77,748	6,828
- Expenses for trading of gold	457	-
- Expenses for currency derivatives	1,444,547	1,145,424
<b>Net gain from trading of foreign currencies</b>	<b>148,886</b>	<b>74,729</b>

### 25. Net gain from securities held-for-trading

	From 01/01/2021 to 31/12/2021	From 01/01/2020 to 31/12/2020
	VND million	VND million
Gain from securities held-for-trading	378,640	198,846
Loss from securities held-for-trading	(320,869)	(67,993)
Allowance reversed for securities held-for-trading	691	35,921
<b>Net gain from securities held-for-trading</b>	<b>58,462</b>	<b>166,774</b>

## 26. Net gain from investment securities

	From 01/01/2021 to 31/12/2021	From 01/01/2020 to 31/12/2020
	VND million	VND million
Gain from investment securities	400,539	255,836
Loss from investment securities	(91,213)	(77,272)
Allowance made for investment securities	(3,129)	(6,893)
<b>Net gain from investment securities</b>	<b>306,197</b>	<b>171,671</b>

## 27. Net other income

	From 01/01/2021 to 31/12/2021	From 01/01/2020 to 31/12/2020
	VND million	VND million
<b>Income from other activities</b>	<b>437,554</b>	<b>1,152,398</b>
- Income from other derivatives	294,620	267,810
- Receipt of support	-	821,517
- Other from other activities	142,934	63,071
<b>Expenses for other activities</b>	<b>257,040</b>	<b>404,105</b>
- Expenses for other derivatives	197,763	191,832
- Expenses for other activities	59,277	212,273
<b>Net income from other activities</b>	<b>180,514</b>	<b>748,293</b>

## 28. Income from capital contribution, share purchase

	From 01/01/2021 to 31/12/2021	From 01/01/2020 to 31/12/2020
	VND million	VND million
Dividends received from capital contribution, share purchase	3,710	4,706
Gain (loss) from disposal of long-term investments	6,041	(400)
<b>Total</b>	<b>9,751</b>	<b>4,306</b>

## 29. Operating expenses

	From 01/01/2021 to 31/12/2021	From 01/01/2020 to 31/12/2020
	VND million	VND million
<b>Tax, duties and fees</b>	<b>78,802</b>	<b>24,061</b>
<b>Staff costs</b>	<b>1,316,617</b>	<b>1,177,906</b>
<i>In which:</i>		
- Salary and allowances	1,232,748	1,096,557
- Salary based contribution	61,287	55,773
- Allowances	486	293
- Other staff expenses	22,096	25,283
<b>Expenses on assets</b>	<b>413,182</b>	<b>353,709</b>
- Depreciation and amortisation of fixed assets	74,921	67,355
- Others	338,261	286,354
<b>Administrative expenses</b>	<b>409,085</b>	<b>327,220</b>
- Per diems	18,321	16,350
- Printing materials and papers	37,048	44,503
- Postage and telephone expenses	41,315	33,325
- Others	312,401	233,042
<b>Insurance fee for customers' deposits</b>	<b>112,083</b>	<b>107,923</b>
<b>Amortisation of goodwill</b>	<b>71,206</b>	<b>71,206</b>
<b>Other expenses</b>	<b>128,439</b>	<b>115,350</b>
<b>Total</b>	<b>2,529,414</b>	<b>2,177,375</b>

## 30. Cash and cash equivalents

	31/12/2021	31/12/2020
	VND million	VND million
Cash and gold	1,076,028	1,012,228
Balances with the SBV	4,799,360	3,374,359
Current accounts at other credit institutions	12,992,451	730,090
Term deposits at other credit institutions with terms not exceeding three months	22,241,041	24,911,089
<b>Total</b>	<b>41,108,880</b>	<b>30,027,766</b>



### 31. Obligations to the State Treasury

*Year ended 31 December 2021*

Items	01/01/2021 (VND million)	Movement during the period		31/12/2021 (VND million)
		Payable (VND million)	Paid (VND million)	
Value added tax	3,923	81,801	24,048	61,676
Corporate income tax	176,098	664,035	568,039	272,094
Personal income tax	5,992	79,899	77,297	8,594
Other taxes	-	13,056	13,056	-
<b>Total</b>	<b>186,013</b>	<b>838,791</b>	<b>682,440</b>	<b>342,364</b>

*Year ended 31 December 2020*

Items	01/01/2020 (VND million)	Movement during the period		31/12/2020 (VND million)
		Payable (VND million)	Paid (VND million)	
Value added tax	3,506	37,235	36,818	3,923
Corporate income tax	169,414	368,471	361,787	176,098
Personal income tax	5,710	93,621	93,339	5,992
Other taxes	-	20,541	20,541	-
<b>Total</b>	<b>178,630</b>	<b>519,868</b>	<b>512,485</b>	<b>186,013</b>

### 32. Concentration of assets, liabilities and off-balance sheet items by geographical region

Concentration of the Bank's assets, liabilities and off-balance sheet items by geographical region as at 31 December 2021 are as follows:

	Total loans	Total deposits	Contingent credit commitments	Derivatives	Securities held for trading and investment securities
	VND million	VND million	VND million	VND million	VND million
Domestic	134,565,406	145,268,268	6,010,566	47,804	29,957,117
Overseas	379,738	69,101	-	-	-
	<b>134,945,144</b>	<b>145,337,369</b>	<b>6,010,566</b>	<b>47,804</b>	<b>29,957,117</b>

Concentration of the Bank's assets, liabilities and off-balance sheet items by geographical region as at 31 December 2020 are as follows:

	<b>Total loans</b>	<b>Total deposits, borrowings</b>	<b>Contingent credit commitments</b>	<b>Derivatives</b>	<b>Trading and investment securities</b>
	<b>VND million</b>	<b>VND million</b>	<b>VND million</b>	<b>VND million</b>	<b>VND million</b>
Domestic	108,563,097	138,655,944	3,225,588	144,604	34,926,421
Overseas	406,139	9,125	-	-	-
	<b>108,969,236</b>	<b>138,665,069</b>	<b>3,225,588</b>	<b>144,604</b>	<b>34,926,421</b>

### 33. Segment reporting

A segment is a component determined separately by the Bank which is engaged in providing related products or services (business segment) or providing products or services in a particular economic environment (geographical segment). Each segment is subject to risks and returns that are different from those of other segments.

#### 33.1 The primary business segment reporting

For management purposes, the Bank and its subsidiaries are organized into divisions based on the following areas:

Banking operations:

- Mobilizing deposits;
- Providing credit;
- Wire transfer, settlement services; and
- Other banking operations

Finance companies:

Consumer lending and other financial activities

Asset management:

Asset management

Segment reports by business segment as at 31 December 2021 and for the year then ended are presented in the following table:

	Banking operations	Finance companies activities	Debt management and asset exploitation	Elimination for inter- segment transactions	Consolidated figures
<b>Revenue</b>					
Interest income	11,653,018	133,512	36,190	(18,232)	11,804,488
Fee and commission income	1,287,986	27,057	208,336	(4,260)	1,519,119
Income from other business activities	2,909,290	9,943	387	(20,807)	2,898,813
	<b>15,850,294</b>	<b>170,512</b>	<b>244,913</b>	<b>(43,299)</b>	<b>16,222,420</b>
<b>Expense</b>					
Interest expense	6,622,912	9,377	4,338	(18,232)	6,618,395
Fee and commission expense	175,629	4,704	192,899	-	373,232
Others business expense	2,184,252	17,308	225	(6,782)	2,195,003
Operating expense	2,385,726	72,031	4,711	66,946	2,529,414
	<b>11,368,519</b>	<b>103,420</b>	<b>202,173</b>	<b>41,932</b>	<b>11,716,044</b>
Operating results before allowance expenses	4,481,775	67,092	42,740	(85,231)	4,506,376
Allowance expense	1,198,952	38,886	-	-	1,237,838
<b>Segment outcome</b>	<b>3,282,823</b>	<b>28,206</b>	<b>42,740</b>	<b>(85,231)</b>	<b>3,268,538</b>
<b>Asset</b>					
Cash	1,075,997	-	31	-	1,076,028
Fixed assets	880,990	1,513	-	-	882,503
Other assets	210,090,429	3,082,419	604,691	(4,072,555)	209,704,984
	<b>212,047,416</b>	<b>3,083,932</b>	<b>604,722</b>	<b>(4,072,555)</b>	<b>211,663,515</b>
<b>Liabilities</b>					
Amounts due to the Government and the State Bank of Vietnam	2,172,763	-	-	-	2,172,763
Deposits and borrowings from other credit institutions	58,611,446	2,100,000	-	(2,345,448)	58,365,998
Deposits from customers	109,814,519	653	-	(30,535)	109,784,637
Other borrowed and entrusted funds	-	1,020	-	-	1,020
Valuable papers issued	19,053,200	400,000	-	400,000	19,053,200
Other liabilities	3,565,296	41,423	33,123	(17,209)	3,622,633
	<b>193,217,224</b>	<b>2,543,096</b>	<b>33,123</b>	<b>(2,793,192)</b>	<b>193,000,251</b>

### 33.2 The secondary geographical segment reporting

The Bank mainly operates within the boundary of Vietnam so its risks and returns are not predominantly affected by the operation in different geographical areas. Therefore, the Bank's management identifies that there is only one geographical segment and its presentation is not required.



## **VI. Financial risk management**

This note provides information of the Bank's exposure to risk and describes the policies, the methods used by the Bank's management to control risk. The most important types of financial risks to which the Bank is exposed are market risk, credit risk, liquidity risk.

### **1. Interest rate risk**

Interest rate risk to the Bank's operation derives from difference in maturity or amount between interest-bearing assets and liabilities.

The following table presents assets and liabilities of the Bank classified based on interest rate re-pricing period or maturity date and effective interest rate as at the reporting date. The interest rate re-pricing date and expected maturity date may differ from the respective dates in the contract, especially for maturity date of customers' deposits.

As of December 31, 2021	Non - interest bearing	Overdue	Up to 1 month	From 1 to 3 months	From 3 to 6 months	From 6 to 12 months	From 1 to 5 years	Over 5 years	Total
	VND million	VND million	VND million	VND million	VND million	VND million	VND million	VND million	VND million
<b>Assets</b>									
Cash and gold	1,076,028	-	-	-	-	-	-	-	1,076,028
Balances with the SBV	-	-	4,799,360	-	-	-	-	-	4,799,360
Balances with and loans to other credit institutions ("CIs")	-	-	34,151,405	6,099,769	2,339,303	-	-	-	42,590,477
Securities held for trading	-	-	13,094,009	-	-	-	-	-	13,094,009
Loans and advances to customers	-	2,313,928	19,829,146	34,081,842	38,775,464	28,188,869	2,990,758	1,408,152	127,588,159
Investment securities	82,054	-	1,099,999	486,866	2,810,220	4,529,989	6,119,601	1,734,379	16,863,108
Long-term investments	85,091	-	-	-	-	-	-	-	85,091
Fixed assets and investment property	948,067	-	-	-	-	-	-	-	948,067
Other assets	6,496,632	-	-	-	-	-	-	-	6,496,632
<b>Total assets</b>	<b>8,687,872</b>	<b>2,313,928</b>	<b>72,973,919</b>	<b>40,668,477</b>	<b>43,924,987</b>	<b>32,718,858</b>	<b>9,110,359</b>	<b>3,142,531</b>	<b>213,540,931</b>
<b>Liabilities</b>									
Amounts due to the Government and the SBV	-	-	25,240	60,968	68,086	2,018,470	-	-	2,172,763
Deposits and borrowings from other CIs	-	-	42,837,652	10,943,119	1,354,080	261,947	2,969,200	-	58,365,998
Deposits from customers	-	-	28,869,577	28,203,150	24,042,626	17,333,254	11,334,029	2,000	109,784,637
Derivative financial instruments and other financial liabilities	47,804	-	-	-	-	-	-	-	47,804
Other borrowed and entrusted funds	1,020	-	-	-	-	-	-	-	1,020
Valuable papers issued	-	-	41,530	216,580	3,554,690	12,840,400	2,400,000	-	19,053,200
Other liabilities	3,574,829	-	-	-	-	-	-	-	3,574,829
<b>Total liabilities</b>	<b>3,623,653</b>	-	<b>71,773,999</b>	<b>39,423,817</b>	<b>29,019,482</b>	<b>32,454,071</b>	<b>16,703,229</b>	<b>2,000</b>	<b>193,000,251</b>
<b>Interest sensitivity gap</b>	<b>5,064,219</b>	<b>2,313,928</b>	<b>1,199,920</b>	<b>1,244,660</b>	<b>14,905,505</b>	<b>264,787</b>	<b>(7,592,870)</b>	<b>3,140,531</b>	<b>20,540,680</b>



As of December 31, 2020	Non - interest bearing	Overdue	Up to 1 month	From 1 to 3 months	From 3 to 6 months	From 6 to 12 months	From 1 to 5 years	Over 5 years	Total
	VND million	VND million	VND million	VND million	VND million	VND million	VND million	VND million	VND million
<b>Assets</b>									
Cash and gold	1,012,228	-	-	-	-	-	-	-	1,012,228
Balances with the SBV	-	-	3,374,359	-	-	-	-	-	3,374,359
Balances with and loans to other credit institutions ("CIs")	-	-	23,152,679	2,588,500	-	-	-	-	25,741,179
Securities held for trading	-	-	2,705,920	-	-	-	-	-	2,705,920
Derivatives and other financial assets	144,604	-	-	-	-	-	-	-	144,604
Loans and advances to customers	-	2,135,684	32,177,709	21,403,796	40,933,577	12,152,628	57,772	8,070	108,869,236
Investment securities	-	-	3,084,482	3,408,741	9,152,124	14,670,986	1,584,804	319,364	32,220,501
Long-term investments	131,666	-	-	-	-	-	-	-	131,666
Fixed assets and investment property	1,103,421	-	-	-	-	-	-	-	1,103,421
Other assets	6,128,183	-	-	-	-	-	-	-	6,128,183
<b>Total assets</b>	<b>8,520,102</b>	<b>2,135,684</b>	<b>64,495,149</b>	<b>27,401,037</b>	<b>50,085,701</b>	<b>26,823,614</b>	<b>1,642,576</b>	<b>327,434</b>	<b>181,431,297</b>
<b>Liabilities</b>									
Amounts due to the Government and the SBV	-	-	25,240	60,968	68,086	51,409	-	-	205,702
Deposits and borrowings from other CIs	-	-	39,779,179	2,457,464	280,030	-	-	-	42,516,673
Deposits from customers	-	-	32,262,653	18,678,351	25,143,734	23,314,878	13,876,982	-	113,276,597
Other borrowed and entrusted funds	1,020	-	-	-	-	-	-	-	1,020
Valuable papers issued	-	-	104,610	457,490	1,683,130	2,312,090	1,541,420	966,000	7,064,740
Other liabilities	3,472,178	-	-	-	-	-	-	-	3,472,178
<b>Total liabilities</b>	<b>3,473,198</b>	-	<b>72,171,681</b>	<b>21,654,273</b>	<b>27,174,980</b>	<b>25,678,376</b>	<b>15,418,402</b>	<b>966,000</b>	<b>166,536,910</b>
<b>Interest sensitivity gap</b>	<b>5,046,904</b>	<b>2,135,684</b>	<b>(7,676,532)</b>	<b>5,746,764</b>	<b>22,910,721</b>	<b>1,145,238</b>	<b>(13,775,826)</b>	<b>(638,566)</b>	<b>14,894,387</b>



## **2. Currency risk**

The Bank is exposed to currency risk in transactions in foreign currencies, primarily in United States Dollar. Risks in transactions in foreign currencies shall give rise to foreign exchange gains or losses and such gains or losses are recognised in the consolidated income statement.

The following table presents currency status of the Bank's assets and liabilities as at 31 December 2021:

As of December 31, 2021	In VND million equivalent			Total (VND million)
	EUR	USD	Other currencies	
<b>Assets</b>				
Cash and gold	95,065	108,912	72,237	276,214
Balances with the SBV	-	2,230,506	-	2,230,506
Balances with and loans to other credit institutions ("CIs")	205,438	6,612,325	66,886	6,884,649
Loans and advances to customers	-	3,035,294	-	3,035,294
Other assets	513	306,586	1,090	308,189
<b>Total assets</b>	<b>301,016</b>	<b>12,293,623</b>	<b>140,213</b>	<b>12,734,852</b>
<b>Liabilities</b>				
Deposits and borrowings from other CIs	-	7,275,592	1,090	7,276,682
Deposits from customers	273,578	1,816,233	36,724	2,126,535
Derivative financial instruments and other financial liabilities	424,789	5,991,912	48,568	6,465,269
Other liabilities	1,415	59,643	-	61,057
<b>Total liabilities</b>	<b>699,782</b>	<b>15,143,380</b>	<b>86,382</b>	<b>15,929,544</b>
<b>FX position on-balance sheet</b>	<b>(398,766)</b>	<b>(2,849,757)</b>	<b>53,831</b>	<b>(3,194,692)</b>

As of December 31, 2020	In VND million equivalent			Total (VND million)
	EUR	USD	Other currencies	
<b>Assets</b>				
Cash and gold	97,259	86,182	107,866	291,307
Balances with the SBV	-	1,287,045	-	1,287,045
Balances with and loans to other credit institutions ("CIs")	271,710	3,298,459	56,203	3,626,371
Loans and advances to customers	1,996	2,429,101	-	2,431,097
Other assets	824	289,499	-	290,323
Total assets	371,789	7,390,287	164,068	7,926,144
<b>Liabilities</b>				
<b>Deposits and borrowings from other CIs</b>	-	4,927,766	-	4,927,766
Deposits from customers	310,302	2,996,152	41,662	3,348,117
Derivative and other financial liabilities	71,293	2,016,857	130,125	2,218,275
Other liabilities	1,138	55,072	-	56,210
Total liabilities	382,733	9,995,847	171,787	10,550,367
<b>FX position on-balance sheet</b>	(10,944)	(2,605,561)	(7,719)	(2,624,223)



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### **3. Liquidity risk**

Liquidity risk arises from the Bank's funding activities in general and in the management of positions. It includes both the risk of being unable to fund assets at appropriate maturities and rates and the risk of being unable to liquidate an asset at a reasonable price and in an appropriate time frame.

The following table shows the analysis of assets and liabilities of the Bank according to their maturities as at 31 December 2021:

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As of December 31, 2020	Overdue (VND million)		Current (VND million)				Total (VND million)
	Up to 3 months	More than 3 months	Up to 1 month	From 1 to 3 months	From 3 to 12 months	From 1 to 5 years	More than 5 years
<b>Assets</b>							
Cash and gold	-	-	1,012,228	-	-	-	1,012,228
Balances with the SBV	-	-	3,374,359	-	-	-	3,374,359
Balances with and loans to other credit institutions ("CIs")	-	-	23,152,679	2,588,500	-	-	25,741,179
Securities held for trading	-	-	2,705,920	-	-	-	2,705,920
Derivatives and other financial assets	-	-	-	121,495	23,109	-	144,604
Loans and advances to customers	114,722	2,020,962	4,202,222	5,100,583	51,829,478	22,797,120	108,869,236
Investment securities	-	-	20,760,908	650,000	2,822,629	6,577,611	32,220,501
Long-term investments	-	-	-	-	-	-	131,666
Fixed assets and investment property	-	-	-	-	-	-	1,103,421
Other assets	-	-	375,980	1,489,039	1,509,583	2,753,581	6,128,183
<b>Total assets</b>	<b>114,722</b>	<b>2,020,962</b>	<b>55,584,296</b>	<b>9,949,616</b>	<b>56,184,799</b>	<b>32,128,312</b>	<b>181,431,296</b>
<b>Liabilities</b>							
Amounts due to the Government and the SBV	-	-	25,240	60,968	119,495	-	205,702
Deposits and borrowings from other credit institutions	-	-	39,779,179	2,457,464	280,030	-	42,516,673
Deposits from customers	-	-	32,262,653	18,678,351	48,458,611	13,876,982	113,276,597
Other borrowed and entrusted funds	-	-	-	-	-	1,020	1,020
Valuable papers issued	-	-	104,610	457,490	3,995,220	1,541,420	7,064,740
Other liabilities	-	-	872,941	693,975	1,529,781	375,481	3,472,178
<b>Total liabilities</b>	<b>-</b>	<b>-</b>	<b>73,044,622</b>	<b>22,348,248</b>	<b>54,383,137</b>	<b>15,794,903</b>	<b>166,536,910</b>
<b>Net liquidity gap</b>	<b>114,722</b>	<b>2,020,962</b>	<b>(17,460,326)</b>	<b>(12,398,631)</b>	<b>1,801,662</b>	<b>16,333,409</b>	<b>14,894,387</b>

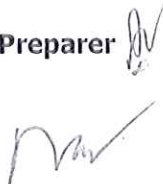


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**Approve the consolidated financial statements**

The financial statements are approved by the Board of Management on on 27th, January, 2022.

**Preparer**



**Nghiem Thi Thu Nga**

**Chief Accountant**



**Nguyen Thi Hoai Phuong**

**Deputy General Director**



**Nguyen Thi Thu Huong**



